

Top 10 Safety and Compliance Solution Providers - 2019

Construction sector is witnessing fluctuations in numerous ways. Construction Business are becoming smarter and it's significant to recognize that technology is changing the design, procurement, and engineering operations of the construction projects. Safety and Compliance management is also essential for any business as it helps to build a company's brand reputation. Businesses in the construction sector need to work accordingly concerning the order, specification, rule, standard, and request.

Construction is one of the most heavily-regulated industries. With today's demands in development, projects are becoming more abundant, more compound, and involve more number of people, processes, and collaboration than ever before. Businesses might face complex challenges such as regulatory pressures, high-risk environments, competitive shifts, compliance violations, cybercrime, and more. In addition, they need to be compliant with safety standards like TRIF, OSHA, COR, among others to bid on high-value projects. There are software and mobile solutions today, to help contractors manage every aspect of a construction project. Adopting the right Safety and

compliance solution enables organizations to reinvent their growth strategies, develop a more economical cost structure, and increase overall business efficiency. Keeping compliance records up-to-date brings a sense of order to the typical chaos of a worksite going full steam ahead, with multiple teams going about their work.

In order to drive success in the construction environment, it is essential for organizations to acquire greater expertise on coherent digital ecosystems that can ensure efficacy of their solutions while providing state-of-the-art services. In the last few months, our distinguished panel comprising CEOs, CIOs, VCs, analysts and the editorial board of Construction Tech Review have reviewed hundreds of technology solution providers in the construction arena and shortlisted the ones that are at the forefront of tackling the challenges, to help CIOs in choosing the right solution for their enterprises. The companies listed in this issue exhibit immeasurable knowledge and in-depth expertise in delivering innovative storage technology solutions, enhancing speed, security, and accuracy of applications.

Construction Tech Review presents to you the top 10 Safety and Compliance solution Providers - of 2019.



Safety Services Company

recognized by  magazine as



An annual listing of 10 companies that are at the forefront of tackling customer challenges

Company:
Safety Services
Company

Description:
Provides customized safety compliance training products and services to enhance the safety of its clients' workplaces, and well-being of their employees

Key Person:
Dan Hurdle
CEO

Website:
safety-services-company.com

Safety Services Company Going Beyond Compliance Services

When it comes to the protection of employees in the construction and oil and gas industries, Small to Medium Enterprises (SMEs) must religiously maintain compliance with the Occupational Safety and Health Administration (OSHA) regulations. But staying 'OSHA legal' is no longer enough. Organizations need to look beyond OSHA regulation compliance and create a safer standard of care to protect their employees from workplace injuries, accidents, and physical harm. Regardless of the number of safety consulting companies vying for a major share in the global market, they tend to overlook a critical aspect: optimal customer service. Governed by the mission of delivering "extraordinary customer service," Safety Services Company goes beyond the perimeter of OSHA regulatory compliance to assist small and medium-sized businesses and contractors craft and maintain safer work environments for their employees.

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Safety Services Company is a one-stop-supplier of top-notch safety and compliance products such as safety manuals, training kits, posters, online training, and safety meetings that helps construction and oil and gas businesses keep pace with the evolving OSHA regulations. From weekly safety meetings to safety policy and procedure manuals to engaging interactive online training, Safety Services Company allows clients to achieve their safety program goals using safety training products specifically designed and customized to meet their company's needs. Apart from customized and comprehensive solutions for OSHA compliance, the company assists contractors to adhere to Third-Party Auditor (TPA) platform compliance requirements with appropriate product and documentation. As Dan Hurdle, the CEO of Safety Services Company describes it, "Unlike the other players in the safety and compliance space, we stand out in the market by addressing businesses' and contractors' compliance needs for both OSHA and TPA platforms."

The company's team of safety professionals, who create and update the content in its products, diligently customizes the content for a contractor to align with a customer or owner client. While the team constantly monitors the accounts of contractors on TPA platforms, Safety Services Company helps clients meet their compliance requirements with both TPAs and OSHA, saving them time and money. "Our team looks for any gaps or deficiencies that need to be addressed in their accounts, and we quickly resolve them so that their scores on the TPA platform remain unaffected," adds Hurdle.

With extraordinary levels of customer service being an anchor point, Safety Services Company's team of highly skilled, and performance managed customer agents guarantee unparalleled functional and human services. The company's approach to driving excellent customer service involves efficiently coordinating with the contractors and flawlessly servicing their accounts. "Our team of 25 customer agents, or customer service coordinators as we call them, is trained to make a human connection with our clients, know them on a personal level, and uplift experiences in their daily interactions with their customers," says Hurdle. Safety Services Company additionally offers its very own Learning Management System (LMS)—an online training platform—to train and certify employees of small and medium-sized businesses and contractors regarding the safety and compliance trends via interactive videos, quizzes, and reporting. A testimonial from one of the clients reads, "Fell on these guys in a time of need. I have to say, they met our requirements and continue to exceed them. I can't praise them enough. A brilliant service!"

The company also develops digital versions of its products to enable more effective document management for businesses and contractors. Safety Services Company also offers a virtual safety filing cabinet application along with its products to boost the safety programs and practices of contractors that lack safety teams or managers. "This app doesn't just empower the contractors with easy storage and access to the required information, but also guides them to diligently perform daily safety tasks on-site," Hurdle explains.

Safety Services Company regularly conducts customer satisfaction surveys, and captures customer reviews to ensure they're delivering the very best service to their clients in the safety and compliance arena. **u**



Dan Hurdle